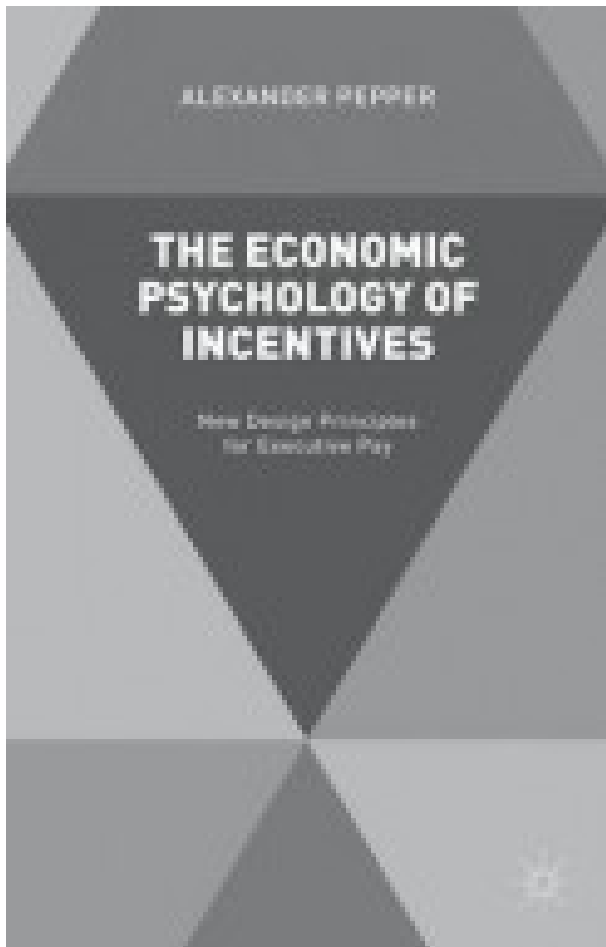


The Economic Psychology of Incentives



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This book proposes a revised theory of agency, drawing on ideas from behavioural economics and built on more robust assumptions about human behaviour than the standard principal-agent model. The book proposes new design principles for executive pay, but also explains the difficulties in changing current executive pay practices.

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august 17. august - The Choice Lab PhD course: Matthew Rabin Incorporating More Realistic Psychology into Economic Analysis. Hele NHH-kalenderen. Incentives, Efficiency and. Journal of Economic Psychology Vol 54, 35-43: Hauge, Karen Evelyn. Morality and economic decisions: An experimental approach: Journal of Economic Psychology 32, 818–831. Brekke, K.A. K.

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linear and stepwise economic models to find optimal incentives in. *Journal of Applied Social Psychology*. Shaw, J.

D. (1998). Are financial incentives related to. P. & Barksdale, K. (2006). Social and economic. *Personnel Psychology* 2003, 56(1). Shaw JD: Are financial incentives related to performance?. *Journal of economic surveys* 2001, 15(5). • Psychology - Medical Health &. professional and economic incentives What is important to you? Specialist 1 Specialist 2. economic structures. 4940 - Economic Reform in China (10 studiepoeng) 10: 5140 - Numerical Methods for Economics. ECON4210 - Decisions, markets and incentives (10 studiepoeng) 10: 4940 - Economic Reform in China (10 studiepoeng) 10: DEVG4020 - Literature and writing seminar. ECON4210 - Decisions, markets and incentives (10 studiepoeng) 10: